



High-Quality Execution & Results

# A.S.K Academy and Consulting, LLC

DBA

## HER PM, LLC

Tai G. Cochran, Founder/CEO

678.901.4337 | [info@herpm.com](mailto:info@herpm.com) | [www.herpm.com](http://www.herpm.com) | [LinkedIn](#)

### DESIGNATIONS

CAGE Code: 8WNY3

DUNS: 116638808

SAM: Complete

WOSB Certification: In Progress

### Capability Statement

Our parent company, A.S.K. Academy and Consulting, LLC., is a minority, woman-owned small business (WOSB, DBE, and MBE certified) established in 2018. We are doing business as HER PM, offering project, program, portfolio, and I.T. consulting services. As a consulting firm, we have two decades of experience leading the implementation of Kronos/UKG solutions. Many of these projects were historical projects moving public sector entities from manual time, attendance, and payroll to automated solutions with new policies and procedures.

### Core Competencies

#### PROJECT MANAGEMENT

- Project and Program Management
- Portfolio Management
- PM Staff Augmentation
- Project Governance

#### ORGANIZATIONAL CHANGE

- Organizational Change Management
- Solution/system training
- Creation of Policies and Procedures

#### TECHNOLOGY

- Workforce Management Solutions Services Partner
- White Glove Solutions Delivery
- Client and Vendor Engagement

### Differentiators

- Two decades successfully leading software implementations
- PMP and CAPM Certification Training
- PMI Certified Project Managers (PMP)
- Project turnaround and recovery
- Creation of Organizational Change Management Networks
- Timely project delivery
- Project cost savings
- Organizational Leadership & Learning
- John Maxwell Certified Trainer, Speaker, and Coach

### NAICS

41611: Administrative Mgmt. and General Mgmt. Consulting Services

541612: Human Resources Consulting Services

541618: Other Management Consulting

541990: Professional Technical Services

561320: Temporary Help Services

561499: All Other Business Support Services

611430: Professional and Management Development Training

611420: Computer Training

611710: Educational Support Services



### Past Performance

Company: City of Atlanta

Sponsor: Mayor and CFO

Implement the first-ever enterprise wide timekeeping solution for over 8,000 employees. Developed the initial citywide Timekeeping Policy and Procedure handbook. **Results: 40% reduction in payroll errors during first year.**

Company: City of Memphis

Sponsor: CHRO and CIO

Implement the first-ever automated Workforce Management (UKG) tool, resulting in improved efficiency and effectiveness by implementing new payroll and workforce policies. **Results: 60% user adoption within first year.**

Company: City of Atlanta

Sponsor: Deputy CIO

Formulate a growth and brand strategy for the HRIS and timekeeping functions throughout the city network. Create an HR strategy improvement to standardize pay rules across departments. **Results: 100% standardization of pay rules**

Company: State of Colorado

Sponsor: Office of IT

Implement Dimensions, Telestaff, and Workforce Ready solutions for Department of Corrections employees; lead the migration of 13 additional agencies to from WFC to single tenant Dimensions solution. **Results: Project in Progress**

